



ASK THE EXPERTS

SEPTEMBER 2023

RESUME

I keep hearing conflicting information about using white text on a resume. What is the truth?

In today's highly competitive job market, job seekers are constantly searching for ways to gain an edge over the competition. One tactic that has surfaced is the "white text hack," where applicants insert relevant keywords in white font on their resumes, aiming to make them invisible to the human eye but readable to applicant tracking systems (ATS). Despite its initial appeal, this method should be avoided due to the following five reasons:

- 1. Deceptive and Unethical:** Using the white text hack is essentially a deception aimed at tricking ATS systems. It creates a dishonest impression and raises questions about a candidate's ethics. Employers value honesty and integrity, and starting off a professional relationship with dishonesty can lead to severe consequences in the long run.
- 2. ATS Detection:** Applicant tracking systems are continually improving their algorithms to identify manipulative tactics. The white text hack is not as foolproof as it may seem. ATS systems have evolved to detect hidden keywords, and candidates using this technique risk being flagged or even blacklisted by companies.
- 3. Wasted Space:** When you use white text on a white background, the text becomes invisible to the human eye but still occupies space on the document. Even if it's not immediately visible on a digital platform, the "hidden" content can disrupt the layout when a resume is printed. Additionally, if the document is converted to another format, like from PDF to Word or vice versa, the white text might become visible, exposing the tactic and potentially confusing the reader.
- 4. Focus on Substance:** A resume should highlight your genuine skills, experiences, and achievements and should always be provided in context (i.e., a bullet that demonstrates how a skill was used by sharing a specific situation and outcome). Relying on hidden keywords diminishes the importance of showcasing your true qualifications and can result in missed opportunities to impress recruiters.
- 5. Reputation Damage:** Word can spread quickly within industries and professional networks. If a candidate's resume manipulation is discovered, it can damage their reputation, making it harder to find opportunities in the future. Building a strong professional network is essential, and any negative reputation can hinder that growth.

Instead of resorting to questionable tactics, job seekers should invest their time in creating well-crafted, tailored resumes. Focusing on relevant, visible keywords and emphasizing genuine accomplishments will not only improve ATS match rates, but also leave a positive and lasting impression on recruiters. Remember, a resume is more than a keyword puzzle – it's an opportunity to present oneself authentically and professionally.

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